

VACANCY ANNOUNCEMENT

Intesa Sanpaolo Bank Albania is looking to hire:

**SME RELATIONSHIP MANAGER,
SME Department**

Main responsibility:

To act as the main point of contact between the Bank and a defined group of account holders defined as SME customers (companies or group of companies with an Annual Turnover between 1 and 10 million Euro), carry out all activities related to management and development of SME customers, in order to reach through appropriate service levels, the commercial, income and risk targets within the framework of the general policies of the Bank. Responsible of the budget goals achievements of the assigned portfolio, according to predefined KPIs.

Requirements/skills:

- At least two years of working experience in the Banking Sector, in network commercial roles.
- Good knowledge of Financial Statements of companies.
- Ability to interact effectively with people and to work independently as well as in a team.
- Very good communication & presentation skills.
- Very good analytical skills.
- Bachelor degree in Economy/Finance.
- Fluency in English.
- Preferably Italian language knowledge.

The applicants should submit to the email address recruiting@intesasanpaolobank.al the following documents:

- A detailed Curriculum vitae

Applications should be submitted no later than **May 22nd, 2024.**