

VACANCY ANNOUNCEMENT

Intesa Sanpaolo Bank Albania is looking to hire:
MULTINATIONAL CORPORATE RELATIONSHIP MANAGER,
Multinational Client Department, Corporate & SME Division

Main responsibility:

To act as the main point of contact between the Bank and a defined group of account holders defined as Multinational Corporate customers, carry out all activities related to management and development of Corporate customers, in order to reach through appropriate service levels the commercial, income and risk targets within the framework of the general policies of the Bank. Responsible of the budget goals achievements of the assigned portfolio, according to predefined KPIs.

Requirements/skills:

- At least two years of working experience in the Banking Sector, in network sales position or Corporate & SME Banking.
- Good knowledge of Financial Statements of companies.
- Ability to interact effectively with people and to work independently as well as in a team.
- Very good communication skills.
- Bachelor degree in Economy/Finance.
- Fluency in English.
- Fluency in Italian.

The applicants should submit to the email address <u>recruiting@intesasanpaolobank.al</u> the following documents:

A detailed Curriculum vitae

Applications should be submitted no later than May 3rd, 2024.