

VACANCY ANNOUNCEMENT

Intesa Sanpaolo Bank Albania is looking to hire: Pricing Specialist

Main responsibility:

- To provide qualitative and quantitative analysis and to analyze financial impacts supporting evidence to the pricing definition;
- To monitor pricing and initiatives of competitors;
- Make recommendations to management on new products, features, and pricing, based on historical financial data and market developments.
- To follow up all the decisions taken in relation to final pricing definition supporting segments and products in assessing pricing actions effectiveness after implementation and recommending corrective actions where needed;
- To define business requirements and oversee the implementation and delivery of the tools needed for pricing definition of Retail products /services.

Requirements/skills:

- **Specialist position** (at least 3 years practical experience in the banking system in Price Management related duties).
- **Evaluating production costs** to develop pricing strategies.
- **Understanding the impact of pricing** on profit margins.
- **Developing and defining pricing** structures.
- **Communication** (to be able to convey the qualitative and quantitative analysis on pricing of products/services to various levels of Bank's management).
- **Problem Solving** (must be able to efficiently resolve any issues that do surface the product development functions of business segments).
- **Awareness** (keeping up to date with available information on pricing of competitors the business segments).
- **Responsibility** (to demonstrate a high sense of responsibility and stress - resistant).
- **Presentation** (to have up –to-date presentation skills).
- Bachelor degree in Mathematics, IT or Economy.
- Fluency in English
- Preferably Italian language knowledge

The applicants should submit a detailed Curriculum vitae CV

Applications should be submitted no later than **21 September 2020** to Human Resources
Email: hr@intesasanpaolobank.al