



VACANCY ANNOUNCEMENT

Intesa Sanpaolo Bank Albania is looking to hire in Saranda:
Small Business Relationship Manager
Retail Division

Main responsibilities:

- To act as the main point of contact between the Bank and SB customers;
- Carry out activities to develop new business and maintain a profitable portfolio, in accordance with the framework of Bank policies and procedures;
- Generate business aiming individual goals achievement according to the predefined set of KPIs.

Requirements/skills:

- At least two years of working experience in the Banking Sector, preferably in network commercial roles and similar roles in managing client portfolios.
- Good knowledge of Financial Statements of companies.
- Ability to interact effectively with people and to work independently as well as in team.
- Very good communication skills
- Bachelor degree in Economy/Finance
- Fluency in English
- Preferably Italian language knowledge

Benefits package:

- The 13th salary is part of the employment contract
 - Annual bonus based on Performance Evaluation
 - Extra Incentive Bonus for sales staff (2 times a year)
 - Savings Plan dedicated to employees with contribution from the Bank
 - Career development within the Intesa Sanpaolo group through the Talent Program.
 - Food treatment with a fixed monthly quota
 - Opportunity to work from home "Smart Working"
 - International Healthcare for critical illnesses: Worldwide coverage up to 1,000,000 Euros. •
- Health Insurance in Albania and Italy with a maximum limit of 20,000 euros/year
- Professional psychological support service 24/7
 - Financial support 1 gross salary in case of family disasters
 - Extra leave days based on seniority
 - Mortgage loan, consumer loan & overdraft with preferential interest
 - Preferential commissions for banking products
 - Preferential interest for Deposits

- Personal Laptop

The applicants should submit:

- A detailed Curriculum vitae

Application should be submitted no later than **January 31st 2024** to the email address:
recruiting@intesasanpaolobank.al