

PRODUCTS and SERVICES		COMMISSIONS and CONDITIONS					
		LEK	EUR	USD	GBP	CHF	JPY
1. CURRENT ACCOUNT							
Account Opening		0,00					
Account Closing	After 3 months by opening	0,00					
	Within 3 months by opening	EUR 30 (or equivalent)					
Account maintenance (monthly fee)		LEK 500	EUR 5	USD 5	GBP 5	CHF 5	JPY 500
Current Account Minimum Balance		LEK 3,000	EUR 30	USD 30	GBP30	CHF 30	JPY 3,000
Account Statement		EUR 0,00 for current month EUR 1 /month for previous period					
Account Statement daily electronically delivered		EUR 10/month					
2. CASH TRANSACTIONS							
2.1 Cash Transactions in Branches*							
Cash Deposit to Own Account**		0,00					
Cash Deposit in favor of Third Parties	≤ LEK 1,500,000	LEK 250					
	> LEK 1,500,000	LEK 750					
Cash Withdrawals	≤ LEK 300,000 (or equivalent)	0,00					
	LEK 300,000 – 1,500,000 (or equivalent)	LEK 150 (or equivalent)					
	> LEK 1,500,000 (or equivalent)	0.10%, max LEK 2,000					
Payments in LEK outside Bank	≤ 1,499,999	LEK 500					
	> LEK 1,500,000	LEK 1,500					
Payments in Foreign Currency outside Bank			2.5 o/oo, min EUR 20 max EUR 350 (plus + SWIFT)				
Cash Payments in favor of General Directory of Tax	Client	LEK 300					
	No-Client	LEK 2,000					
Cash Payment in favor of Customs	Client	LEK 300					
	No-Client	LEK 1,000					
Cash Payments in favor of Treasury Branch Accounts	Client	LEK 150					
	No-Client	LEK 200					
Cash Payment in favor of Utility Companies	Client	LEK 200					
	No-Client	LEK 300					
Cash Payments in favor of RERO Offices	Client	LEK 150					
	No-Client	LEK 1,000					
*JPY Cash transactions are excluded.							
**Includes cash deposits in business current accounts made by authorized persons or by the account holder.							

## 2.2 Cash Deposit Machine

Registration fee	0,00
Service fee	0,00
Cash Deposit fee	0,00
Investigation fee	0,00
Cash deposit daily limit per customer	LEK 1,200,000 / EUR 10,000

## 3. CURRENCY EXCHANGE

Currency Exchange from Account	0,00
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## 4. ALBANIAN GOVERNMENT SECURITIES

Application through ISBA (Treasury Bills and Bonds)	Application fee through ISBA (3 months Treasury Bills)	0.15% of the nominal value (min LEK 1,000; max LEK 10,000)
	Application fee through ISBA (6 months Treasury Bills)	0.18% of the nominal value (min LEK 1,000; max LEK 10,000)
	Application fee through ISBA (1 Year Treasury Bills)	0.20% of the nominal value (min LEK 1,000; max LEK 10,000)
	Application for domestic Bonds ISBA	0.20% of the nominal value (min LEK 1,000; max LEK 10,000)
	Custody fee for domestic Bonds ISBA (Maintained twice per year on the day of the coupon payment for each bond in the customer portfolio)	0.05% of the nominal value (min LEK 500; max LEK 4,000)
Annual custody commission for Albanian Government Eurobond		1 o/oo of the nominal amount (yearly)
For transfer of custody to another bank		LEK 1,500
Application/ Liquidation through Bank of Albania (Treasury Bills cash settlement only)		LEK 1,500

## 5. TIME DEPOSIT

Opening / Renewal of TD	0,00
Penalty for breakdown of the TD	Accumulated Interests

## 6. TRANSACTIONS from CURRENT ACCOUNT

### 6.1 INTERNAL PAYMENTS

Payments between ISBA customers	LEK 100	EUR 1	USD 1	GBP 1	CHF 1	JPY 100
Payments between own accounts same customer	0,00					
Standing Order	EUR 1/ transaction					

\* No Value Date is applied for transactions performed through eBanking channels

### 6.2 PAYMENTS in favor of UTILITY COMPANIES

Direct Debit	0,00					
Payments in favor of: ➤ FSHU, ONE, UJESJELLES KANALIZIME, VODAFONE, ABCOM (*) ➤ ALBTELECOM&EAGLE (**)	LEK 100					
	LEK 0,00					

\* No fees are applied for transactions performed through eBanking channels.

\*\*No fees are applied for this type of payment (in charge of Company).

6.3 PAYMENTS in favor of BUDGED INSTITUTIONS *			
Payments in favor of General Directory of Tax		LEK 150	
Payments in favor of Treasury Branch Accounts		LEK 50	
Payment in favor of Customs		LEK 150	
Payments in favor of RERO Offices		LEK 50	
* No fees are applied for transactions performed through eBanking channels.			
6.4 Payment of Insurance Premiums (for Insurance with Beneficiary ISBA)*			
Commission for payment of premium		LEK 3,500 **	
* The Commission is charged to Insurance Company that receives the payment.			
** But not higher than the premium' value.			
6.5 INCOMING TRANSFERS			
Value Date		same/ 0 working day	
Incoming transfers from other banks	in LEK and in EUR (domestic)	0,00	
	In Foreign Currency		1.5 o/oo, min EUR 7 max EUR 70
Investigation fee		LEK 3,000	EUR 25
6.6 OUTGOING PAYMENTS			
Value Date		+ 2 working days	
Payments in LEK at Branch	≤ 1,499,999	LEK 500	
	> 1,500,000	LEK 1,500	
Payments in EUR at Branch (domestic)			2 o/oo min EUR 6 max EUR 50
Value Date (through ebanking channels, domestic LEK, EUR) *The value date can be extended by +1 working day if it is out of cut-off time of the payment execution.		same / 0 working day*	
Payments in EUR through eBanking channels (domestic)			1 o/oo min EUR 3 max EUR 25
Payments in LEK through eBanking channels	≤ 20,000	LEK 0,00	
	20,000 – 1,499.999	LEK 250	
	> 1,500,000	LEK 750	
Payments in Foreign Currency (at Branch and through eBanking channels)			1.5 o/oo min EUR 20 max EUR 250 (plus + SWIFT)
SWIFT		EUR 10	
Investigation		LEK 3,000	EUR 25
Transaction Amendment/Cancelation No fees are applied for cancelation of transactions initiated/performed from Internet banking prior to authorization from the Bank.		LEK 3,000	EUR 25

**6.7 ADDITIONAL FEES for PAYMENTS with CHARGES "OUR"**

Payments in EUR	≤ 10,000		EUR 11				
	10.001 – 50.000		EUR 21				
	> 50.000		EUR 40				
Payments in USD	≤ 20.000			USD 25			
	> 20.000			USD 50			
Payments in GBP					GBP 30		
Payments in CHF						CHF 30	
Payments in JPY							JPY 4,400
URGENT Payments (No-SPOT) (calculated: amount*days*X%/360)		7%, min EUR 5	5.5%, min EUR 5	6.5%, min EUR 5	7%, min EUR 5	7%, min EUR 5	7%, min EUR 5

**7. PLASTIC CARDS**
**7.1 American Express/Business Card**

Bill payment monthly fee	EUR 10
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**7.2 Mastercard/Business Card**

Card issue	EUR 0,00
Monthly Fee for primary card	EUR 5/card
Monthly Fee for supplementary card	EUR 2.5/card
Transactions in ISBA ATMs in Albania	EUR 0,00
Transactions in non-ISBA ATMs in Albania	EUR 2
Fee on POS transactions in Albania	EUR 0.00
Fee on transactions abroad (ATM, POS, Internet)	2.5 % of amount, min EUR 2.5
Cash deposit transactions in Intesa Sanpaolo Bank Albania ATMs in Albania	EUR 0.00
Daily Limit for cash deposit transactions in ATM (value)*	EUR 2,000
Daily Limit for cash deposit transactions in ATM (No of Transactions)	5
Card blocking	EUR 0,00
Replacement of Card/Pin	LEK 1,000
Replacement of expired Card	EUR 0,00

\*Cash deposit is available only in LEK. For MC Business cards, the equivalent in LEK of €2,000 will be applied.

8. CHEQUES		
Check Books/ 25 pieces (Account Check)		EUR 10
Stopped Cheques		EUR 10/Cheque
Return as unpaid		EUR 0,00
8.1 ISSUED by the BANK		
Bank Draft (in FCY)	Client	2 o/oo, min EUR 15 max EUR 200
	No-Client	2.5 o/oo, min EUR 25 max EUR 250
Managers check (in LEK)	Client	2 o/oo, min EUR 15 max EUR 200
	No-Client	2.5 o/oo, min EUR 25 max EUR 250
8.2 ACCEPTED by the Bank (for Clearing)		
ISBA Cheques		EUR 0,00
Other checks received for credit to ISBA account		2 o/oo, min EUR 10 max EUR 100
Received for credit to another bank		2 o/oo, min EUR 10 max EUR 100
Checks for collection		2 o/oo, min EUR 20 max EUR 200 (plus SWIFT)
9. LETTERS OF CREDIT		
Import Letter of Credit	Pre Advice	EUR 10
	Opening	1.5 o/oo, min EUR 50 per quarter or part thereof (up-front fee)
	Amendment	EUR 50
	Examination of documents	1 o/oo, min EUR 30
	Payment	4 o/oo, min EUR 50
	Cancellation	4 o/oo of the remaining amount plus correspondent charges
	Handling documents	EUR 30
	Discrepancy in documents	EUR 50
Export Letter of Credit	Pre Advice	EUR 10
	Advising	1 o/oo, min € 50 per quarter or part thereof (up-front fee)
	Confirming	2.5 o/oo, min € 100 per quarter or part thereof (up-front fee)
	Examination of documents	1 o/oo, min EUR 50
	Deferred payment	2 o/oo, min EUR 50
	Cancellation	EUR 50
	Amendment	EUR 50
	Handling documents	EUR 30
	Payment commission	4 o/oo, min EUR 50
	Transferring Letter of Credit	EUR 100
Other fees	Other bank charge	as incurred
	SWIFT charges	EUR 10


**10. BANK GUARANTEES**

Guarantee for Participation in Tender (Bid Bond issuing)	Standard Form	LEK 1,000	EUR 30
	Nonstandard Form	LEK 2,000	EUR 50
Issuing Fee for other types of Bank Guarantees	Issuing in Standard Form	EUR 30 quarterly	
	Issuing in nonstandard Form	EUR 50 quarterly	
	Amendment	EUR 30	
	Payment of the guarantee	4 o/oo, min EUR 30	
	Release before the expiry date	EUR 10	
B/G received from other banks for ISBA customers (without any engagement)	Advising	EUR 50	
	Amendment	EUR 10	
	Payment of the guarantee	2 o/oo, min EUR 20	
Other fees	Other bank charge	as incurred	
	SWIFT	EUR 10	

**11. BILLS for COLLECTION**

Inward documentary b/c		1 o/oo, min € 50 per quarter or part thereof
Clean inward bills for collection		2 o/oo, min € 20, max € 200, plus swift charges
Outward documentary b/c		1 o/oo, min € 50 per quarter or part thereof
Clean outward bills for collection		2 o/oo, min € 30, max € 100
Other fees	Other bank charge	as incurred
	SWIFT charges	€ 10

**12. FACTORING - 'CONFIRMING'**
**SUPPLIER**

Interest Rate (Discounting Rate)		1M, 3M or 6M EURIBOR -EUR (depending from the invoice terms) + Spread (%)*
Factoring Fee		0.2% of Invoice Amount
Penalty		10 % of discounted value
Other Fees	Confirming service activation fee	0,00
	Cost of using the Portal	0,00
	Handling Fee	0,00
	Other bank charge	as incurred
Value Date for Incoming transfers		0 working days

\* Spread is compounded by: Risk Taking Fee; Cost of Funding; Service Taxes; Interest Margin (2% p.a. calculated on used days).

BUYER			
Currency		LEK; EUR	
Tenor		Up to 1 year	
Administration Fee	If covered with cash into account	free	
	If covered with T/D; TB or Counter guarantee or Counter guarantee	0.5% of credit line	
	Non-cash covered	1% of credit line	
Unused Funds Fee		1% p.a	
Penalty		IR+ 10 % p.a	
Commission on Collateral change		ALL 10.000	
Other Fees	Confirming service activation fee	0,00	
	Cost of using the Portal	0,00	
	Other bank charge	As incurred	
Value Date for Outgoing Payments		+ 2 working days	

13. LOANS					
Financing Types		Revolving Overdraft	Working capital	Investment Loans	L/C and B/G line
Currency		ALL; EUR	ALL; EUR	ALL; EUR	ALL; EUR
Tenor		Up to 1 Year	Up to 3 Years	5-10 years	Up to 1 Year
Interest rate		(1Y T-BILLS-ALL/1Y EURIBOR-EUR + Spread)			
Administration Fee	If covered with cash into account	0.5% of credit line			Free
	If covered with T/D; TB or Counter guarantee	0.5% of credit line			
	Non-cash covered	1% of credit line			
Line commission (up-front fee)	If covered with Cash into Acc.				Free
	If covered with T/D; TB; or Counter				1 % p.a (quarterly/ fraction, prepayment)
	Non-Cash Covered				2 % p.a (quarterly/ fraction, prepayment)
Unused Funds Fee		1.25% p.a	1% p.a		
Penalty Fee		IR+ 10 % p.a			
Loan prepayment fee		3% p . a on the remained amount			
Commission on Collateral change		LEK 10.000			

14. FINANCIAL LEASING			
Financing Type		Business AUTO Leasing (Passenger Cars with weight up to 3.5 ton & Light Commercial Vehicles with weight up to 7.5 ton)	Transport Vehicles Leasing (Transport Vehicles with weight over 7.5 ton)
Currency	LEK; EUR		
Tenor	24–72 month		24-84 month
Interest rate	(1Y T-Bill-ALL/1Y EURIBOR-EUR + Spread)		
Administration Fee	1% of asset price		
Penalty Fee	IR+ 10 % p.a		
Prepayment fee	3% p.a of the prepaid amount		
Penalty for noncompliance and irregularities (for violation of contractual conditions)	5% of asset price		
15. INTERNET BANKING SERVICE			
Registration fee	0,00		
Monthly Fee	EUR 8		
Security Key for Internet Banking use	0,00		
16. MOBILE BANKING SERVICE			
Monthly fee	0,00		
Security key	0,00		
17. PAYMENT FACTORY SERVICE			
Service monthly fee	Min EUR 30; Max EUR 100		
18. CASH MANAGEMENT SERVICE			
SWIFT FIN Reporting MT940	Daily	EUR 20	
	Monthly	EUR 10	
SWIFT FIN Reporting MT941	Intraday	EUR 20	
SWIFT FIN Reporting MT942	Intraday	EUR 20	
SWIFT FIN Reporting MT940 + MT941 + MT942		EUR 50	
SWIFT FIN MT101 (Request for Funds transfer)	Service Agreement Fee	EUR 100	
	Monthly Fee	EUR 10	
19. Miscellaneous			
Postage charges		LEK 1,000 inside Albania; EUR 50 outside Albania	
Safe Boxes annual Fee	Type 1 (40 x5 cm)	EUR 150	
	Type 2 (40 x10 cm)	EUR 200	
	Type 3 (40 x17 cm)	EUR 300	
Forced opening of the Safe Box		EUR 100	
Cash Night safe Deposit		0,00	
e-mailing copy of the outgoing transfer advises (MT 103)		EUR 5/ month	
Investigations on transactions 6 months or older from the bank's archive		EUR 30 - EUR 100	
Letter of reference		EUR 100	
Letter confirming relationships & a/c balance		EUR 10	
Certificate confirming non-relationship		EUR 10	
Auditors certificate balances etc.		EUR 50	
SMS notification service		LEK 100 / month	



## **LAW ON DEPOSIT INSURANCE**

Deposit Insurance Agency (the Agency) is a public legal person, seated in Tirana, conducting its functions pursuant to the satisfaction of all the objectives based on the Law no. 53/2014, dated 22/05/2014, "On Deposit Insurance", as amended.

"INTESA SANPAOLO BANK ALBANIA" SHA, based on the Law no. 8873, dated 29/03/2002 "On Deposit Insurance" amended by Law no. 53/2014, dated 22/05/2014, is provided by the Agency with the Deposit Insurance Certificate no. 10, dated 11/05/2009.

Based on this certificate, the Agency, according to article 33, paragraph 1, point a) of the Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", insures and compensates the insurable deposits of any depositor of "INTESA SANPAOLO BANK ALBANIA" SHA to the extent of 100 percent, but in any case, not more than ALL 2,500,000 (two million and five hundred thousand Lek), irrespective of the number of deposits and their currency, deposited in this Bank.

### **A – DEFINITIONS**

**"Deposit Insurance Certificate"**, based on Article 3, paragraph 8 of Law no. 53/2014, dated 22.05.2014 "On Deposit Insurance", is the administrative act issued by the Deposit Insurance Agency, through which a legal person becomes a member of the deposit insurance scheme.

**"Depositor"**, based on Article 3, paragraph 17 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", as amended, is any natural person, merchant or commercial company who is entitled to receive payment of a deposit from a subject member of the deposit insurance scheme, including the holder with full rights of a deposit in co-ownership and any beneficiary of a deposit of a third party.

**"Insurable Deposit"**, based on Article 3, paragraph 14 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", as amended, is the aggregate value of all deposits of a depositor, including the accrued interest calculated on the day of assessment or intervention in a subject member of the scheme, except for the exclusions under Article 32 of this law.

**"Insured Deposit in the Bank and its Branches"**, based on Article 3, paragraph 15 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance" as amended, is the part of the insurable deposit of a depositor, which is covered with insurance by the Agency.

**"Uninsurable Deposits"**, based on Article 32 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", as amended, the following deposits are exempt from insurance and compensation by the Deposit Insurance Agency:

- 1) the part of the deposit in the bank or the branch of a foreign bank over ALL 2.500.000 (two million and five hundred thousand) or its equivalent amount in a foreign currency;
- 2) deposits of banks, branches of banks, branches of foreign banks and savings-credit associations in their name and on their behalf, as well as any other financial institution licensed by the Bank of Albania and Financial Supervisory Authority;
- 3) bank deposits held by the director and administrators of the bank as well as their family members, as per their family certificate;
- 4) deposits of any person that holds 5 (five) percent or more of the equity of the subject member or shares with voting rights in this subject;
- 5) deposits deriving from activities related to money laundering and terrorism financing, which are declared illegal through a final court decision;
- 6) deposits of domestic or foreign insurance and reinsurance companies;
- 7) deposits of domestic or foreign entrepreneurial subjects or collective investment;
- 8) deposits of domestic or foreign pension funds or pension insurance;
- 9) titles issued from financial institutions and any other obligation that these institutions have based on their promissory agreements;
- 10) deposits of units of central or local government and public entities of the Republic of Albania or of a foreign country;
- 11) non-nominative deposits and/or deposits that cannot be clearly nominated;
- 12) deposits placed in the subject member of the deposit insurance scheme during and/or after the day of the insurance event in this subject;
- 13) deposits of the members of steering bodies of savings-credit associations according to the determinations in the law on savings-credit associations, except for the general assembly;
- 14) deposits of legal entities, other than those set out in paragraph 17 of Article 3 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance" as amended.

**"Commercial Company"**, based on Article 3, paragraph 34 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", has the meaning defined in Law no. 9901, dated 14/4/2008, "On Entrepreneurs and Companies", and / or any amending law thereof.

**"Deposit Insurance Scheme"**, based on Article 3, paragraph 23 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", is the legal relationship and activity for the insurance and compensation of deposits that is established between the subject's member of the scheme and public institutions for the benefit of depositors.

**"Merchant"**, based on Article 3, paragraph 34 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", has the meaning defined in Law no. 9901, dated 14/4/2008, "On Entrepreneurs and Companies", and / or any amending law thereof.

### **B – DEPOSIT INSURANCE**

1. The Agency insures the deposits of individuals, merchants and commercial companies in the member banks of the scheme, based on:
  - a) the deposit agreement;
  - b) accounting documentation;
  - c) electronic registry data.
2. Deposit insurance expires when:
  - a) the deposit is classified as uninsured deposit,
  - b) the deposit is compensated by the Agency as a result of the obligatory liquidation of the bank.
3. In the case of voluntary liquidation of the bank, the deposits remain insured until the end of the liquidation process.
4. In the cases of legal reorganization, the insured deposits in the participating banks shall remain insured in each of them for three months after the date on which the Agency is notified in writing by the Supervisory Authority for the accomplishment of the transformation process.
5. Banks enforce Article 26 of Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", as amended through the establishment, maintenance and operation of IT systems for the collection, storage and processing of data pursuant to the assessment of the amount of insured deposits at any time, according to Annex 11 "Assessment of the insured deposits amount".
6. The amount of insured deposits is the arithmetic value that serves as the basis for the calculation of the premium and resulting from the implementation of the following steps:
  - a) accurate maintenance of the personal data of the depositor and the deposits of such depositor;
  - b) keeping a single number (personal code in the system) of the depositor, with the aim of accurately identifying the depositor without duplications;
  - c) application of the exemptions from the deposit insurance scheme;
  - d) calculation of the respective interest of each deposit of the depositor;
  - e) exchange of foreign currency deposits, in ALL at the official exchange rate determined by the Supervisory Authority;
  - f) implementation of the contractual terms and conditions applicable to each deposit (as specified in Annex 11);
  - g) collecting all deposits of the depositor as a single deposit account.
  - h) comparison of the value of the single deposit with ALL 2 500 000 (two million and five hundred thousand).

#### **C – DEPOSIT COMPENSATION**

Compensation procedures, according to article 39, paragraph 1 of the Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", as amended, start immediately at the moment when the Agency is informed in writing by the Supervision Authority on placement of the member entity of deposit insurance scheme under obligatory liquidation. Compensation ends not later than three months from its beginning.

The agency, according to article 33, paragraph 1, point a) of the Law no. 53/2014 dated 22/05/2014 "On Deposit Insurance", as amended, insures and compensates insured deposits of every depositor in the Bank, or in the branch of the foreign bank at the extent of 100 percent, but in any case, not more than ALL 2,500,000 (two million and five hundred thousand Lek), irrespective of the number of deposits and their currency, deposited in this Bank.

#### **D – TERMS AND CONDITIONS OF COMPENSATION PAYMENT**

Maximum level of compensation for every depositor, according to article 38, paragraph 2 of the Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance" is calculated based on the definitions of article 33 of this Law, deducting the amount of overdue liabilities of the depositor due to the member entity, resulting overdue on the intervention date by the Supervisory Authority.

The Agency, based on article 38, paragraph 12 of the Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", is entitled to refuse compensation or demand the refund of the compensation for insured deposit, when the compensation right is based on inaccurate and fraud data, and when it is observed that there is no insurable interest. The insurable interest is the legal interest and objective need of the depositor to be protected from the financial loss of deposits in case of an insurance event. The Agency, based on article 39, paragraph 4 of the Law no. 53/2014, dated 22/05/2014 "On deposit insurance" may compensate the insured deposit through one of these ways:

- 1) payment of ALL amount to the person in the premises of the entity that is subject of liquidation in cooperation with the liquidator;
- 2) payment of ALL amount to the person in the premises of another scheme member bank (agent bank);
- 3) transfer of the amount received by the depositor in a member bank of deposit insurance scheme;
- 4) cheque payment;
- 5) other means of payments approved by sub-legal act of the Supervisory Authority.

**Note:** This information is disclosed pursuant to the public information obligation of the scheme member entities based on article 27 of the Law no. 53/2014, dated 22/05/2014 "On Deposit Insurance", as amended.